Meeting with OMB UND SMHS

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Members of the Financial Team



- Namil Choi, MBA, CPA
 - Associate Dean for Administration & Finance/Chief Operating Officer (COO)



- Terry Nelson
 - Director, Budget and Facilities Management



Overview of Today's Presentation

- Status and accomplishments ("return on investment") of the UND SMHS
 - Where we are
 - Have we fulfilled the expectations of the citizens/legislature?
- Strategic direction going forward
 - Where we hope to go
- Opportunities and Challenges
- Budget considerations
- Discussion/Questions



Vision and Mission

Vision/Mission: The UND SMHS is the only institution within NDUS to have its **purpose** defined in ND Century Code (NDCC 15-52-01):

"The primary purpose of the University of North Dakota School of Medicine and Health Sciences is to educate physicians and other health professionals for subsequent service in North Dakota and to enhance the quality of life of its people. Other purposes include the discovery of knowledge that benefits the people of this state art enhances the quality of their lives.



Healthcare Workforce Development

Goal

• Our goal, as stated in NDCC, is "...to educate physicians and other health professionals for subsequent service in North Dakota..."

Actions

- Various pathway programs throughout the state (SCRUBS Academy)
- Preferential admissions consideration for students from ND, especially rural ND
- Pathway programs focused on American Indian students, with the goal of increased matriculation at UND SMHS
- Rural experience for all medical students
- Scholarships and other programs to reduce student debt



Mitigate Student Debt

Goal

 Reduce student debt as a strategy to encourage clinical practice in North Dakota and rural practice by graduates

Actions

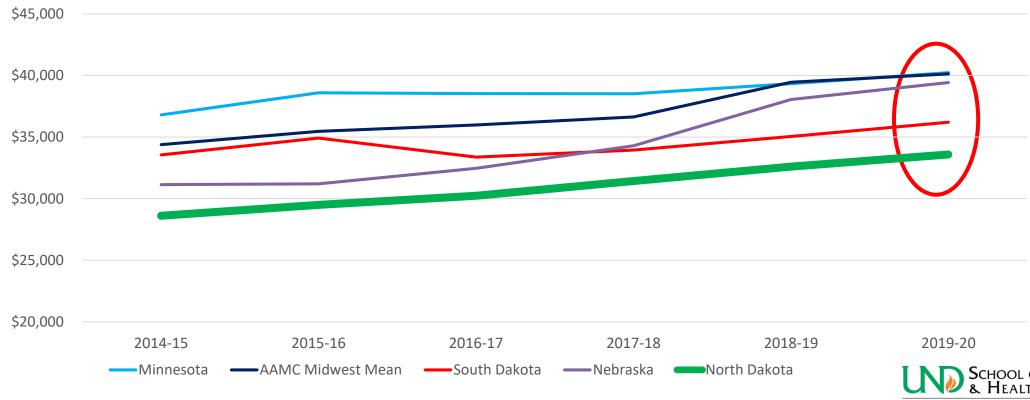
- Focus on the development of scholarships as the primary pillar of our philanthropic requests through the UND Alumni Association and Foundation
- Keep tuition and other costs of students as low as possible
- Develop programs like the RuralMed program for debt forgiveness in exchange for practice in North Dakota after graduation



Tuition and Fee Comparison

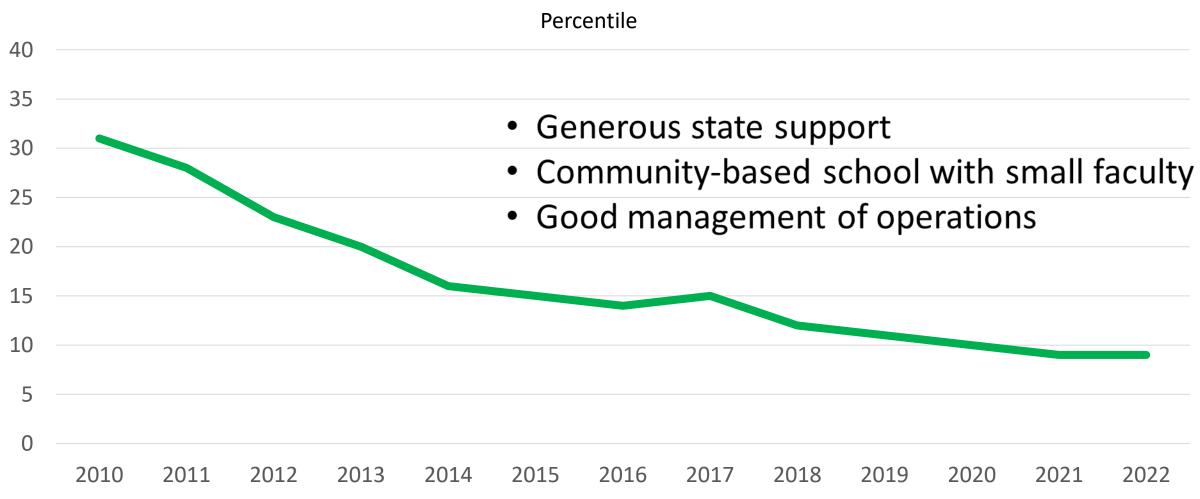
							FY20 Increase	FY20 Increase
_	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	from FY19	from FY15
Minnesota	\$ 36,800	\$ 38,601	\$ 38,537	\$ 38,518	\$ 39,342	\$ 40,231	2.2%	8.5%
AAMC Midwest Mean	\$ 34,386	\$ 35,466	\$ 35,989	\$ 36,640	\$ 39,455	\$ 40,134	1.7%	14.3%
South Dakota	\$ 33,554	\$ 34,924	\$ 33,373	\$ 33,946	\$ 35,054	\$ 36,204	3.2%	7.3%
Nebraska	\$ 31,145	\$ 31,199	\$ 32,465	\$ 34,302	\$ 38,052	\$ 39,427	3.5%	21.0%
North Dakota	\$ 28,614	\$ 29,496	\$ 30,239	\$ 31,433	\$ 32,601	\$ 33,588	2.9%	14.8%

Resident Tuition & Fees for 1st Year Regional Medical Schools



UND SMHS Medical Student Cost to Attend

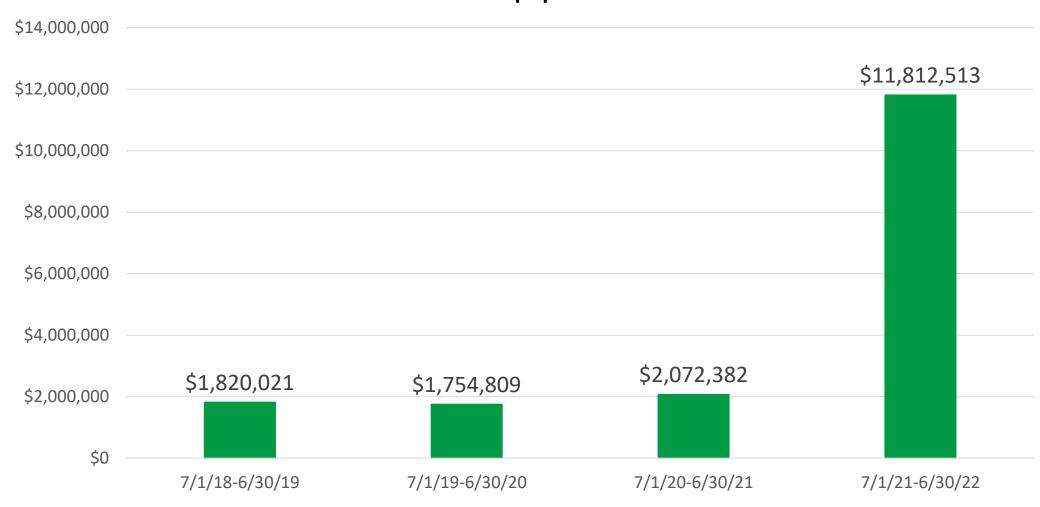
(In-State Rate)



Source: Missions Management Tools 2010-2022, Association of American Medical Colleges

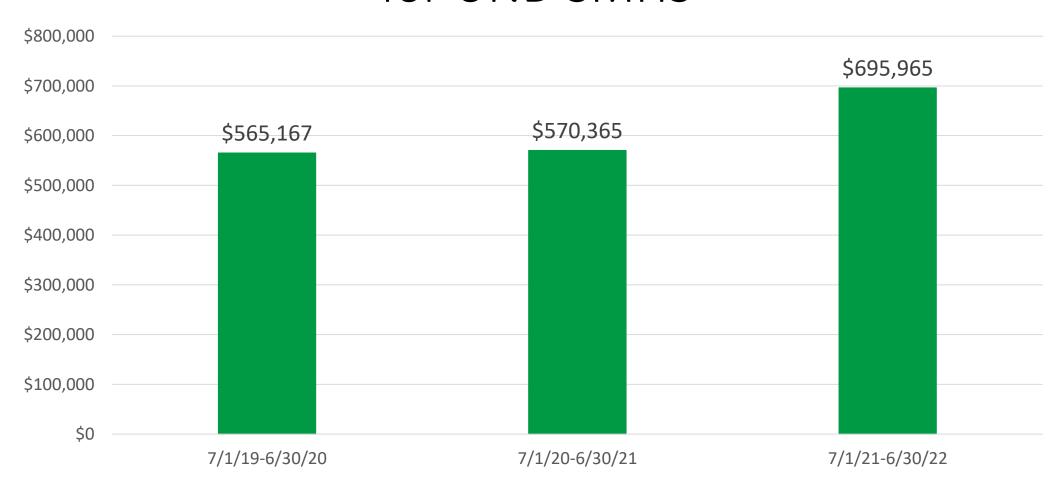


Donations to Support UND SMHS



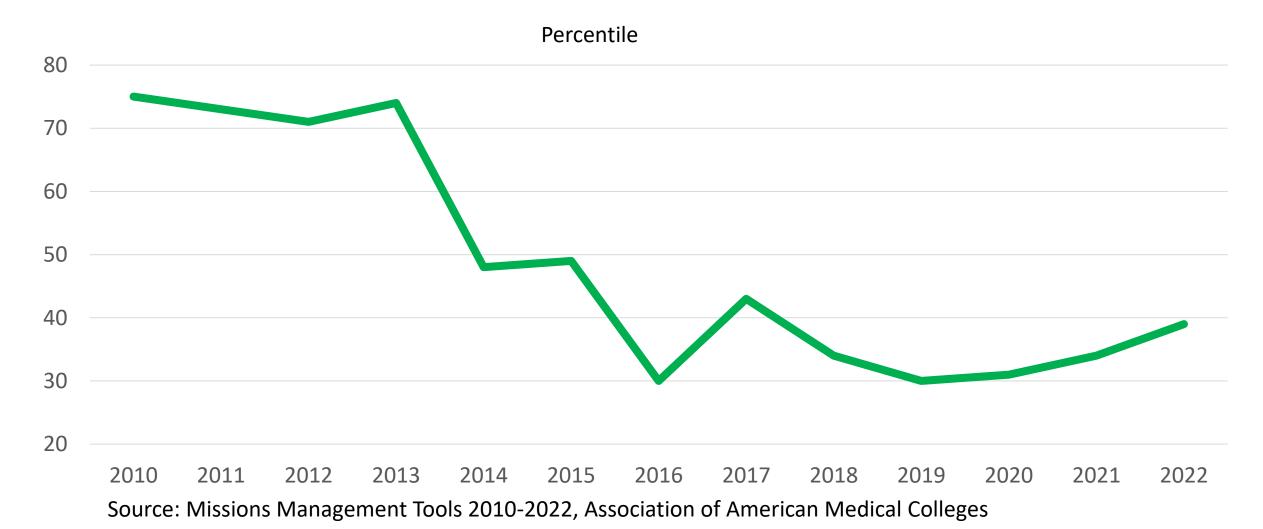


Endowment Payout for Scholarships for UND SMHS





UND SMHS Medical Student Debt





UND SMHS Outcomes

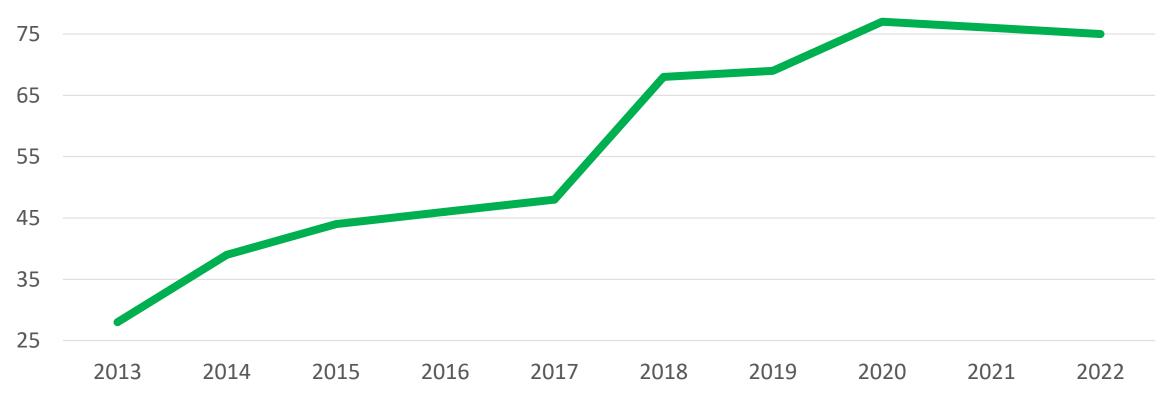
Metric	Percentile Rank
Percent of graduates practicing in rural areas	98 th
Percent of graduates entering family medicine	92 nd

Source: Association of American Medical Colleges Missions Management Tool 2022



Retention of UND SMHS Medical Student Graduates for Practice In-State

Percentile



Source: Missions Management Tool 2013 – 2022, Association of American Medical Colleges



UND SMHS Outcomes

Metric	Percent
Percent of physical therapy graduates practicing in ND	48%
Percent of occupational therapy graduates practicing in ND	52%

Source: UND SMHS Vital Signs 2021



Research and Economic Development

Goal

- Engage in research activities consistent with high-performing medical/health sciences schools.
 - Be in the top three of all community-based medical schools in terms of grants and contract awards.

Actions

- Build on success.
 - Engage in productive research that benefits the people of North Dakota.
 - Aging
 - Epigenetics
 - Viral diseases ("host-pathogen interactions")
 - Neurodegenerative disease (especially Alzheimer's)
 - Study the impact of historical trauma on Indigenous health
 - Possible role of epigenetic factors



Research and Economic Development

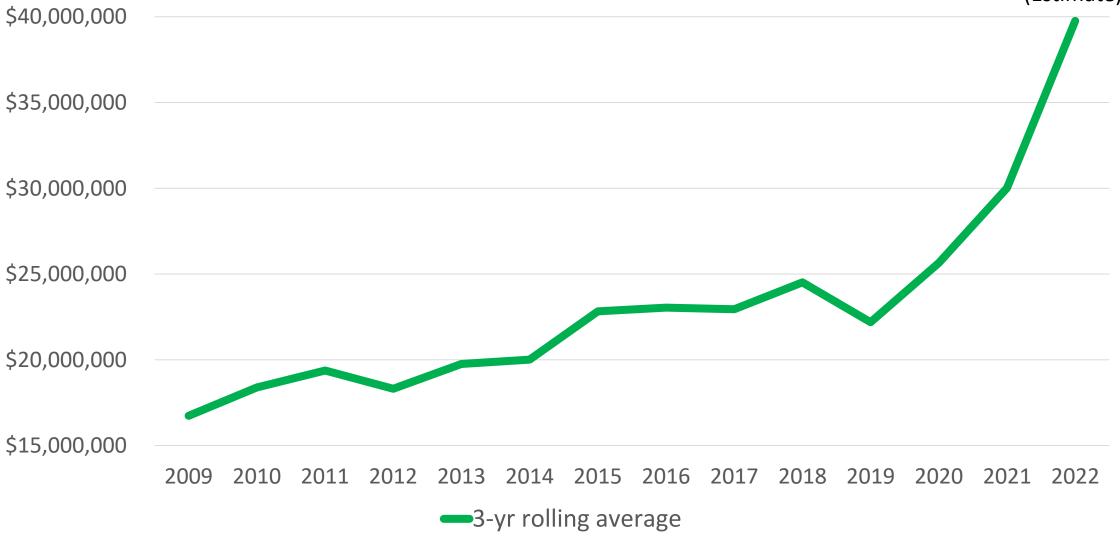
Actions

- Be the future
 - Virtual care
 - Telehealth partnering with College of Nursing and healthcare firms
 - Wearable/home devices partnering with Engineering and industry
 - Autonomous systems partnering with Aerospace, Grand Sky, and industry
 - Translational research ("bench to bedside")
 - Develop a network of hyperbaric oxygen therapy chambers (HBOT)
 - Develop a network of Clinical Research Units (CRUs)
 - Expand the healthcare and research workforce to be more inclusive and diverse
 - Women
 - Indigenous people



UND SMHS Sponsored Funding





Opportunities

- UND SMHS research is growing substantially, with a doubling of grants and contracts (most federal, especially from NIH) over the past decade.
 - In addition to the obvious healthcare benefits, such research also is an economic driver for North Dakota.
- Public-private partnerships, especially with healthcare entities, are vital to the success of the UND SMHS.
- Fundraising campaign supports student scholarships & faculty.
 - Expanded scholarship support has reduced medical student debt and thus encouraged clinical practice in-state after graduation.
 - Endowed chairs vitally important for faculty recruitment and retention.



Where UND SMHS Is Headed

- The "What" will remain unchanged.
 - Teach
 - Discover
 - Serve
- The "How" will change dramatically.
 - Teach More hybrid learning (but tough to teach team and procedural approaches virtually)
 - Discover Big focus on translational ("bench to bedside") research
 - Serve Bring medical care to the patient, rather than have the patient come to a medical care facility
- The "Who" will change too.
 - More diverse and inclusive healthcare workforce

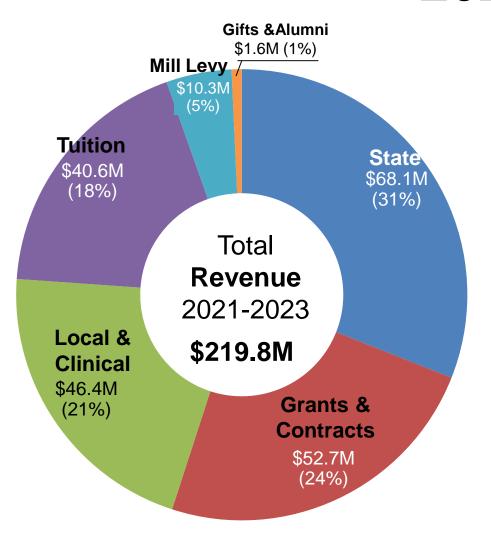


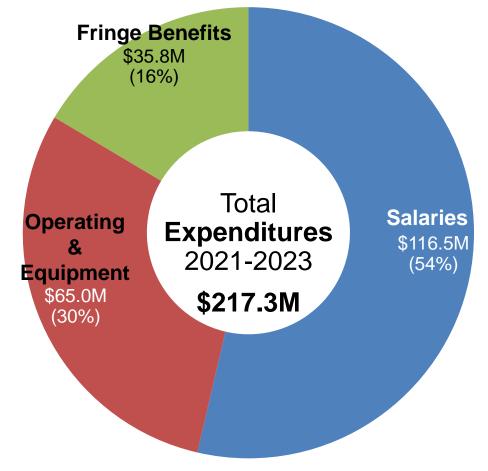
Challenges

- Because of the expansion of our research enterprise, the availability of additional dry and wet lab space is beginning to become an issue.
- Growth of undergraduate teaching also is straining available teaching space in the Grand Forks building.
- Attracting and retaining talent.
- Limited opportunities to expand class size further due to the saturation of clinical sites with our trainees.
- Relatively homogeneous patient population.
- Student well-being issues specifically related to the pandemic.



UND SMHS Revenue and Expenditures 2021-2023







Budget Considerations

- UND SMHS supports measures to deal with unprecedented inflation in personnel and operating expenses.
 - UND SMHS supports the NDUS request for a 5% minimum annual salary merit increase pool for each year of the biennium
- UND SMHS supports the NDUS request for the provision of general funds to offset the tuition portion of the compensation package.
 - -For the UND SMHS, the estimated offset amount is about \$1M



2023-25 SMHS Budget based on base funding formula/general fund request

SMHS Appropriated Funding	2021-23 Budget	Salary & Benefit Adjustment	Other Adjustment	2023-25 Budget	Note	
Revenues (In \$millions)						
General Fund	\$57.4	\$2.3	\$0.0	\$59.7		
General Fund HWI	10.7	0.0	0.0	10.7		
	68.1	2.3	0.0	70.4	-	
Tuition & Misc	40.6	0.0	2.6	43.3	Avg. annual tuition increase 3% (MD 2%, Health Sci 4%)	
1 Mil Levy	10.3	0.0	1.6	11.9	Est. annual increase 4.5%	
Total Revenue	\$119.1	\$2.3	\$4.2	\$125.5	· •	
Expenditures						
Salaries	\$72.7	\$5.5	\$0.0	\$78.2	5% + 5% annual merits	
Fringe Benefits	22.5	1.7	0.0	24.3	FB rate = 31.03%	
	95.2	7.3	0.0	102.5	•	
Operating	22.7	0.0	0.0	22.7	No change	
Capital Expenditures	1.2	0.0	(0.8)	0.4	Contingency	
Total Expenditures	\$119.1	\$7.3	(\$0.8)	\$125.5	•	



HWI and Annual Merit Increase

- The HWI (Healthcare Worker Initiative) is a four-pronged plan to help address North Dakota's healthcare workforce needs now and in the future. An important component is funding for residency training that is growing over time.
 - UND SMHS will start a new Pediatrics residency program in FY24. This will be a 3-year resident program with 4 slots each year.

	Resident Slots
FY22	36
FY23	36
FY24	40
FY25	44
FY26	48
FY26	48

- Current HWI budget proposal does **not** include an annual merit increase. Based on the continued program growth and the proposed 5%/5% merit increase in the upcoming biennium, the <u>estimated</u> impact is about \$1.3M.
- UND SMHS is committed to funding this plan regardless, but would appreciate the \$1.3M decompression.

	2021-23	2023-25	Change
Faculty/Staff	\$3.9	\$4.2	\$0.3
Resident	\$3.9	\$4.9	\$1.0

If HWI includes 5%/5% merit increases

,	•	•		
Resident	\$3.9	\$4.9	\$1.0	
Operations	\$2.9	\$2.9	\$0.0	
Total	\$10.7	\$12.0	\$1.3)



(In \$millions)

Funding Consideration for HWI

- UND SMHS will use the approved budget guidelines for the annual merit increase
- Although HWI funding has remained flat to date, we will apply the same merit % to the HWI-funded positions
- Considering the increase of HWI-funded resident slots and the annual merit, we anticipate the impact is \$1.3M



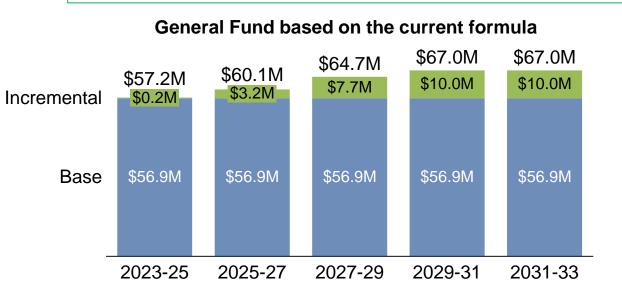
SCH Funding Issues for the UND SMHS

- Projected increase in funding of approximately \$247K for the upcoming biennium in student credit hour funding as an unintended consequence of a major curricular revision for the medical student program
 - **No** increase in student numbers *per se* but major change in the way the curricular content is delivered
 - The increase in SCH funding grows to \$10M by the 2029-31 biennium



Curriculum 2.0, Student Credit Hours (SCH), and General Funding Formula based on SCH

- UND SMHS implemented Curriculum 2.0 for its MD program starting with the Class of 2025 (AY2021-22) to provide a more competitive and balanced education and address the rapidly changing healthcare environment. It provides more elective courses and integrates basic and clinical sciences throughout all 4 years.
- Curriculum 2.0 demands a robust and intensive learning experience and requires more credits for graduation (177 \rightarrow 208.5).



- If there is no change in the funding formula, the estimated general funding increase in 2023-25 biennium is \$247K. We request that no immediate change in the formula be made at this time, considering considerable additional cost (~\$850K).
- We would propose discussing possible SCH formula adjustments for the subsequent biennium (2025-27) and beyond if necessary.



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